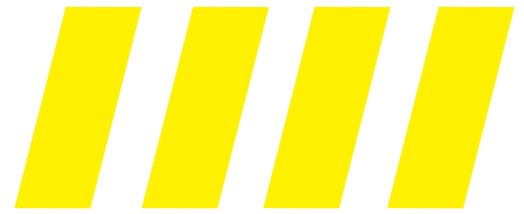


THE EXCEL HI-VIZ

Spring 2010



FREE LABOURERS & Referral Reward \$\$\$

Every time you refer a new client to us resulting in new business you receive \$100.00 labour dollars to spend on labour!

Client feedback

Phil – “Bernie thanks once again for your great service, you had all the men on site at short notice and the boys were gob smacked when you got in and gave them a hand in a rather muddy job...”

Paul – “it’s great having such a flexible staff facility on call when we need it.”

Rae - “On checking with the 2 reception girls they were very happy with (their temp) Lyn. Thanks very much!”

Welcome to the Excel quarterly newsletter

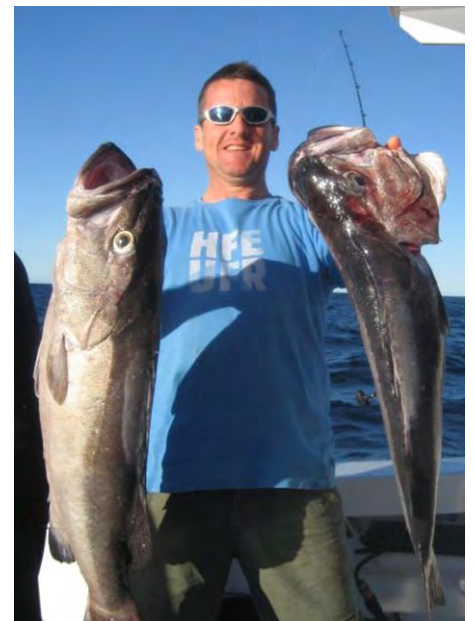


Bernie’s ten cents worth

Albeit a bit early, this will be my last chance to talk to you all before Christmas. So for that reason on behalf of the team at Excel I would like to extend my warmest regards for the festive season to you and your family.

I hope those of you that get some leave during this time enjoy it with friends and family and for those of us who have to work through remember to book your temps early so at least you can have a bit of a break. As per normal some sites and staff will be working through including me so its business as normal for us during this time so feel free to call should you need any help. Staff keen to work through the Christmas New Year time will need to contact me and let me know, so I can arrange a staff list. This way I don’t bother those trying to have a break with work issues.

If you get the chance to get to Great Barrier Island go for it! We boarded Assassin a charter boat from Sandspit just north of Walkworth (transport courtesy of Excel mini van) and



Remember we provide free of charge a wide selection of PPE safety gear when you hire our temps.



What's going on in the market? - Michelle from behind the desk

Although the market is still slow to respond in many areas, I have definitely noticed a steady increase in demand for our temporary staff. Many companies are enjoying the flexibility of temp staff while the market rebuilds confidence, and with a high unemployment rate this method of hiring is providing a great foot in the door for jobseekers as well - and a chance to prove him/herself on the job. It also allows employers and jobseekers a way of seeing if there is a job fit before making a more permanent commitment. A great opportunity for both sides!

Staff feedback

One of the real buzzes we get in our industry is getting great feedback about our guys and gals in the field who work hard every day to do a great job for the Excel team!

Wayne, Chaz, Paul and Robert – “A great bunch of guys who all worked well in a very awkward job”

Willie – “A bloody good operator”

Mark – “greatly enhances our operations staff...”

Dan – “the ginga ninja, always keen to help out”

Andy – “he is a very clever forklift operator”

Dan – “he is brilliant, men like that are such an asset to your team”

...Well done to those people mentioned here keep up the good work guys!

headed out for an awesome weekend to the Barrier. An fantastic weekend away was had by all, with a few of just about every species from Hapuka to nice pan sized snapper and even a few cray for the hardy divers (me included) who took the plunge into the icy cold waters.

I am pleased to report business has been consistent in its growth over the last quarter... (And if you stand back far enough you can actually see the line elevating upward.) - Okay, so it's a slow and gradual incline, but it's an incline nonetheless.

Temp of the month

Congratulations to **Daniel Taylor** our “Ginja Ninja” who wins our Temp of the Month award for June, his keenness and hard work hasn't gone unnoticed over the last 6 months. Well done Dan!

July's winner was **Robyne Penn**. Robyne is a valued member of our office temp team who has proven reliable and flexible time and time again.

Willie Hughes took out the award for the month of August. Willie is one of our Excavator Operators and has been doing some very long hours to help complete a water main installation project in Papamoa.



Willie Hughes on the job and our Temp of the Month for August



Daniel Taylor our Temp of the Month for June

Also **Jed Leach** a registered drain layer of many years but having been out of the loop while bringing up his family for the last few years has now returned to the industry and is going great guns in the trade again. Jed took out the “Drain Layer of the Month” award on site so he gets a double whammy prize this month as our Temp of the Month for September also.

Thanks to some great feedback from our clients these four temps have been recognised for their outstanding effort and positive attitudes while on the job and will be receive one of our new Excel hi viz t-shirt or singlet! Great job! Keep it up!



Jed Leach Temp of the Month for September



Why you need to use EXCEL'S TEMP TEAM!

- Full pre-employment checks completed
- Fully safety inducted staff ready to go
- Free transport to and from your worksite
- Free standard PPE supplied with staff
- Free drugs testing
- Driver license status checks
- Motivated and rewarded staff
- And if we get it wrong we don't charge you!



Excuses for not coming to work ...

- If it is all the same to you I won't be coming in to work. The voices told me to clean all my guns today.
- When I got up this morning I took two Ex-Lax in addition to my Prozac. I can't get off the john, but I feel good about it.
- I can't come in to work today because I'll be stalking my previous boss, who fired me for not showing up for work. OK?
- Yes, I seem to have contracted some attention-deficit disorder and, hey, how about them Steamers, huh? So, I won't be able to, yes, could I help you? No, no, I'll be sticking with Sprint, but thank you for calling.
- The psychiatrist said it was an excellent session. He even gave me this jaw restraint so I won't bite things when I am startled.
- I can't come to work today because the EPA has determined that my house is completely surrounded by wetlands and I have to arrange for helicopter transportation.

Health and Safety Initiative Award - Win a work shirt!



Here's how... Work well and those guys who we receive great feedback about from the work site get a free work shirt. Alternatively, come up with an innovative idea to improve our safety systems.

Competition Winners

Congratulations to Stu Poihipi who was the winner of our winter competition. Stu came up with the slogan "EXCEL IN SAFETY" to go on our new Hi Viz Chevron t-shirts and singlets (see above) as a part of our safety initiative award. Well done Stu. Stu received a shirt and beanie as his prize. Thanks to all the others staff who contributed to this competition and we said there would be 3 winners in total so a prize pack will also be going to Mark Te Moni and of course Dan Crawford aka Dangerous Dan whose initiative it was in the first place!





Papamoa water main project in full swing

Keep safe on the job

In conjunction with ACC and their habitat work website we have found some invaluable tips that are specifically set up for industrial workers. Next time you get 5 minutes click on www.habitatwork.co.nz and check it out. There is some great work alternatives and exercises to better prepare you for your working day and keep you injury free. This is a must if your role requires a lot of manual handling. We even looking at getting a link to this site from ours. Any suggestions or contributions to this topic would be welcomed.



The Excel boys hard at work on the port!

Some of the more interesting recruitment stories...

1. "... said he was so well-qualified that if he didn't get the job, it would prove that the company's management was incompetent."
2. "... stretched out on the floor to fill out the job application."
3. "... brought her large dog to the interview."
4. "... chewed bubble gum and constantly blew bubbles."
5. "Candidate kept giggling through serious interview."
6. "She wore a Walkman and said she could listen to me and the music at the same time."
7. "Balding candidate abruptly excused himself. Returned to office a few minutes later, wearing a hairpiece."
8. "Applicant challenged interviewer to arm wrestle."
9. "... asked to see interviewer's resume to see if the personnel executive was qualified to judge the candidate."
10. "... announced she hadn't had lunch and proceeded to eat a hamburger and french fries in the interviewer's office."

Congratulations!

Congratulations goes out to Ray Heke and his family with the safe arrival of baby Jayden. Well done guys, awesome news... and now begins the sleepless nights!

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